# Instructions

TIME

YOU WILL NEED

# 1 hour + creative time

(which may be weeks for a comprehensive exploration).

A highlighter and a pen.

WHAT IS IT FOR?

HOW DO I USE IT?

Use the calendar to activate your Purpose across the year, making use of the key moments consumers will identify most.

- Think about what your Purpose means and which types of moments will be authentic areas to engage in (people or planet oriented, for example).
- 2. Cross out the ones that are disconnected or unrelated to your Purpose.
- 3. Highlight the remaining ones that get you excited.
- 4. Consider picking up to 15 final moments that sit across the year, to then explore further creatively.
- 5. Plot them on the tiered grid below to prioritise how much scale you want to give your moments.



Note: This list is comprised of moments highlighting common and less common fights worldwide, but is not a fully comprehensive list. Feel free to add any further moments (including traditional and national holidays) to your publicity calendar on the following page.

## **JANUARY**

## Veganuary

2nd World Introvert Day 4th World Braille Day 18th Blue Monday ("the most depressing day of the year") 17th World Religion Day

#### **FEBRUARY**

## USA Black History Month

11th International Day of Women and Girls in Science 15th Singles Awareness Day 17th Random Acts of Kindness Day 20th World Day of Social Justice

## MARCH

3rd World Wildlife Day
8th International Women's Day
18th Global Recycling Day
20th International Day of Happiness
21st International Day for the
Elimination of Racial Discrimination
21st International Day of Forests
22nd World Water Day
28th Earth Hour

#### **APRIL**

## Women in the World Summit

2nd World Autism Day
6th International Day of Sport
for Development & Peace
7th World Health Day
21st World Creativity
& Innovation Day
22nd Earth Day

#### MAY

#### Deaf Awareness Week

15th Endangered Species Day
17th International Day Against
Homophobia, Transphobia
& Biphobia
21st World Day for Cultural Diversity
21st Global Accessibility
Awareness Day

### JUNE

#### Pride Month

5th World Environment Day 8th World Oceans Day, & the UN Ocean Conference during the previous week 12th World Day Against Child Labour 20th World Refugee Day 22nd World Rainforest Day

## JULY

## Plastic Free July

**17th** International Justice Day **30th** International Day of Friendship

## **AUGUST**

## **USA Black History Month**

**9th** International Day of the World's Indigenous Peoples **19th** World Humanitarian Day

## **SEPTEMBER**

## **UNGA Climate Week**

**5th** International Day of Charity **21st** International Day of Peace

## **OCTOBER**

## **UN Biodiversity Conference**

10th World Mental Health Day 16th World Food Day 17th International Day for the Eradication of Poverty 24th United Nations Day 31st World Cities Day

## **NOVEMBER**

## COP26

13th World Kindness Day 25th International Day for the Elimination of Violence against Women 30th Giving Tuesday (2020)

## **DECEMBER**

3rd International Day of People with Disability
5th International Volunteer Day
5th World Soil Day
9th International Children's Day



TIER 1

Headline Grabbers
Popular moments that
will catapult your brand
Purpose into the spotlight
during busy times.

TIER 2

Pre-Established Moments that shouldn't be left out but are secondary to your Purpose. TIER 3

Differentiators Less well trodden moments that align with your Purpose.

JANUARY		
FEBRUARY		
MARCH		
APRIL		
MAY		
JUNE		
JULY		
AUGUST		
SEPTEMBER		
OCTOBER		
NOVEMBER		
DECEMBER		

# Instructions

TIME

YOU WILL NEED

45+ mins

Pen, and print outs of the template for everyone to fill in.

WHAT IS IT FOR?

Measuring the impact of your actions is essential to show your Purpose in action, to build loyalty and trust with customers, and to make sure you're never greenwashing.

This exercise won't give calculate the impact outright, but it will provide the framework that ensures you're seeking the right data as you purposeful actions play out.

HOW DO I USE IT?

- 1. First, go through the framework and example with the whole group. Make sure everyone is clear on the difference between output and impact. (10 mins)
- Give everyone the chance to fill out the framework.(10 mins)
- 3. Share, discuss and align on final impact measurement framework filled in. (10 mins)
- 4. Agree how you will measure this impact and what is needed to make it a reality. (10 mins)
- 5. Brainstorm on what exciting ways you could tell the world about the impact you've had, once you've measured it! (5 mins)